Mhoroi, makadii

Walter deMeyer

walter.demeyer@hp.com

Regional Lead SADC



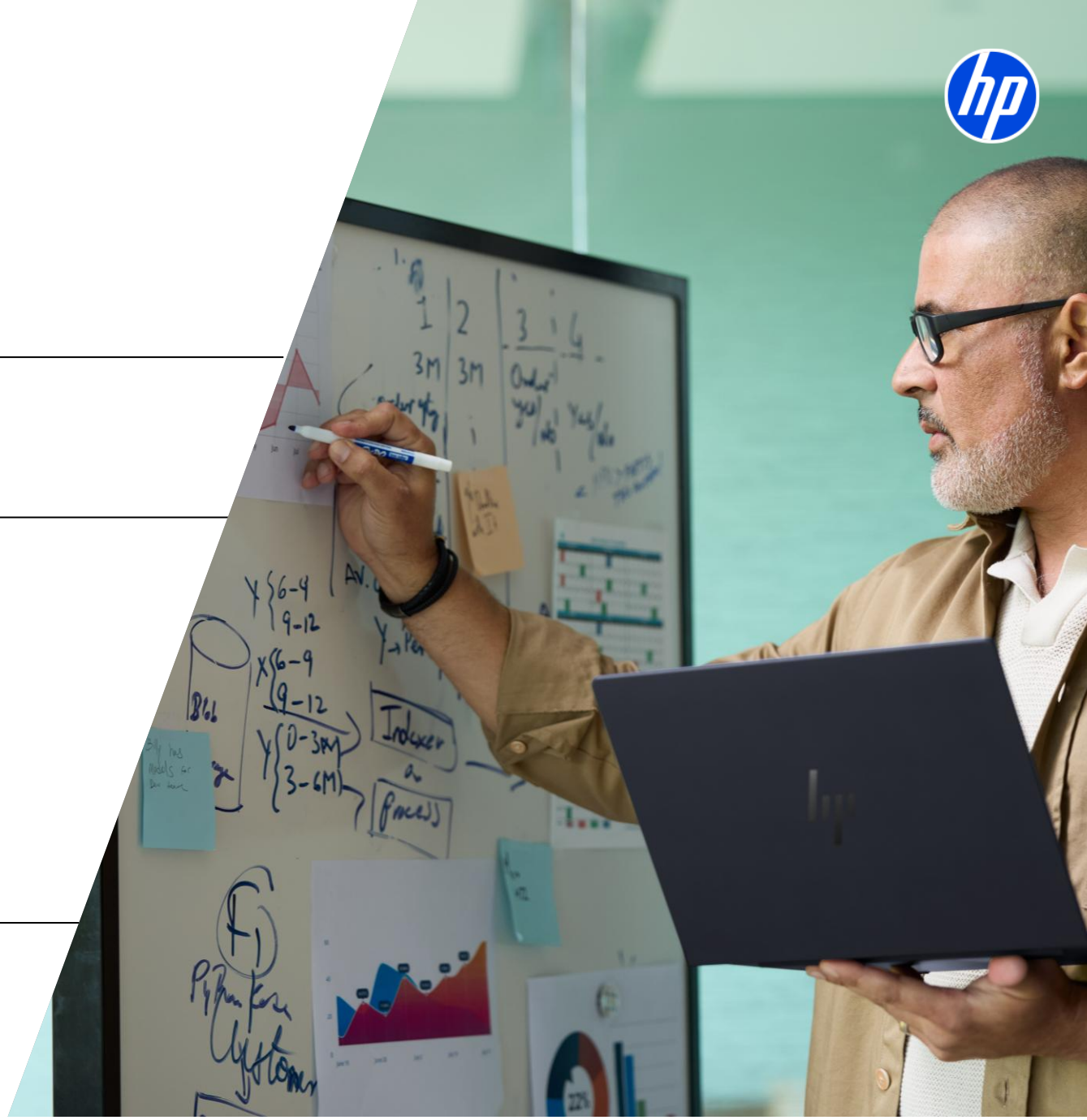
Agenda

A growth opportunity

A Future-ready portfolio

- Design
- Performance
- Use of AI
- Security

Why HP is for you



Building partnerships since 1939

Vision

HP is **redefining** the future of work through technology.

We **create** experiences that drive growth and more fulfilling work experiences for people everywhere.

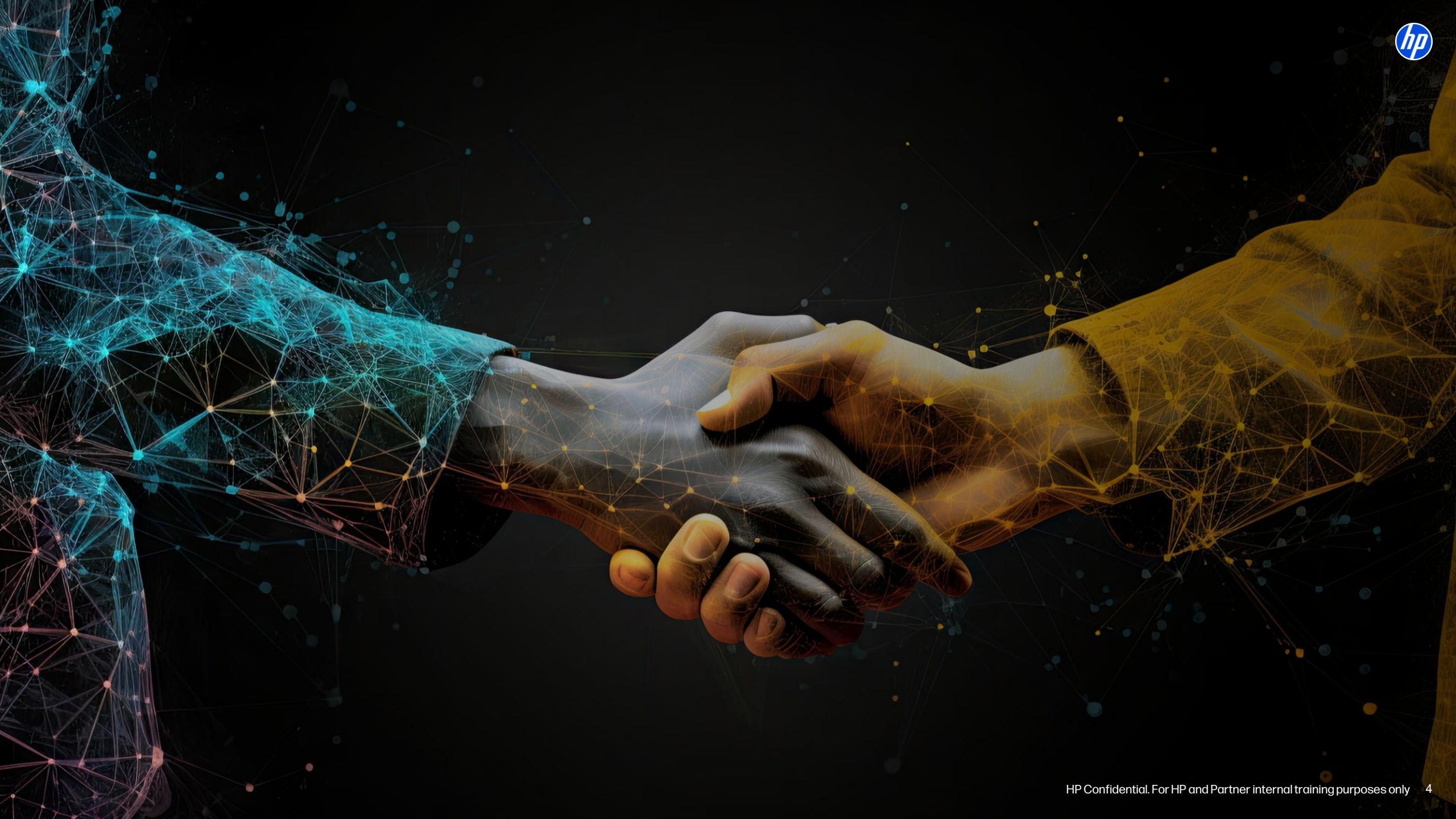
Belief

We believe that the future of work is **delivering growth** and fulfillment through technology.

Foundations

Sustainability and Security-**enhanced technology** are essential for the future of work in the AI era.





Fuelling Zimbabwe



Opportunities and what it means

Telco

VoLTE Rollout: Econet introduced Voice over LTE (VoLTE) and video calling

Satellite Internet: Starlink continues to scale its footprint in Zimbabwe

Artificial Intelligence

Rural AI Hubs : e-med / tele-med

AI-driven integrated planning and risk management frameworks across government departments. Operational risk documentation, anti-fraud controls, and digital risk management directives

Zimra SDK: An open-source developer tool streamlining real-time fiscal receipt generation and QR code stamping for local businesses

An Era of Intelligence

Technical Tools  Your Collaborative Partner

Productivity  Unlocking Human Potential

Security  Always-On Defense

HP Confidential. For HP use with customers under HP CDA only.

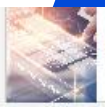
HP LIFE. www.life-global.org


Communication


Digital Business Skills


Entrepreneurship


Finance


Marketing


Operations


Professional Development

Career planning & development

+30 on/offline 8 languages

Learn core business concepts.

HP LIFE is used by:

- Students
- The unemployed and underemployed
- Micro- and small-business owners
- Mid-career changers
- Entrepreneurs and aspiring entrepreneurs

Communication	Digital Business Skills	Entrepreneurship	Finance	Marketing	Operations	Professional Development
Business communications	AI for beginners	Circular Economy	Cash Flow	Unique Value Proposition	Inventory Management	Resume Writing and Job interviewing
Effective presentations	Customer Experience	Starting a small business	Basics of Finance	Your target audience	IT for business success	Success Mindset
Presenting data	Agile Project Management	Social Entrepreneurship	Profit and Loss	Selling on-line		
Business email	Intro Cyber Security	Growth engine for your business	Finding Funding	Effective Business Websites		
	Data Science & Analytics	3D Printing	Sales Forecasting	Customer Relationship Management		
	Intro Digital Business Skills	Design Thinking		Fundamentals of Selling		
	AI for Professionals	Strategic Planning		Marketing Benefits vs. Features		
				Setting Prices		

AI is not new, but it's rapidly evolving

ARTIFICIAL INTELLIGENCE

Early artificial intelligence stirs excitement.

MACHINE LEARNING

Machine learning begins to flourish.

DEEP LEARNING

Deep learning breakthroughs drive AI boom.

GENERATIVE AI

GenAI changes the game.

AGENTIC AI

Agentic AI takes autonomy to a new level.



1950s | 1980s | 2010s | 2020s

Where we are today

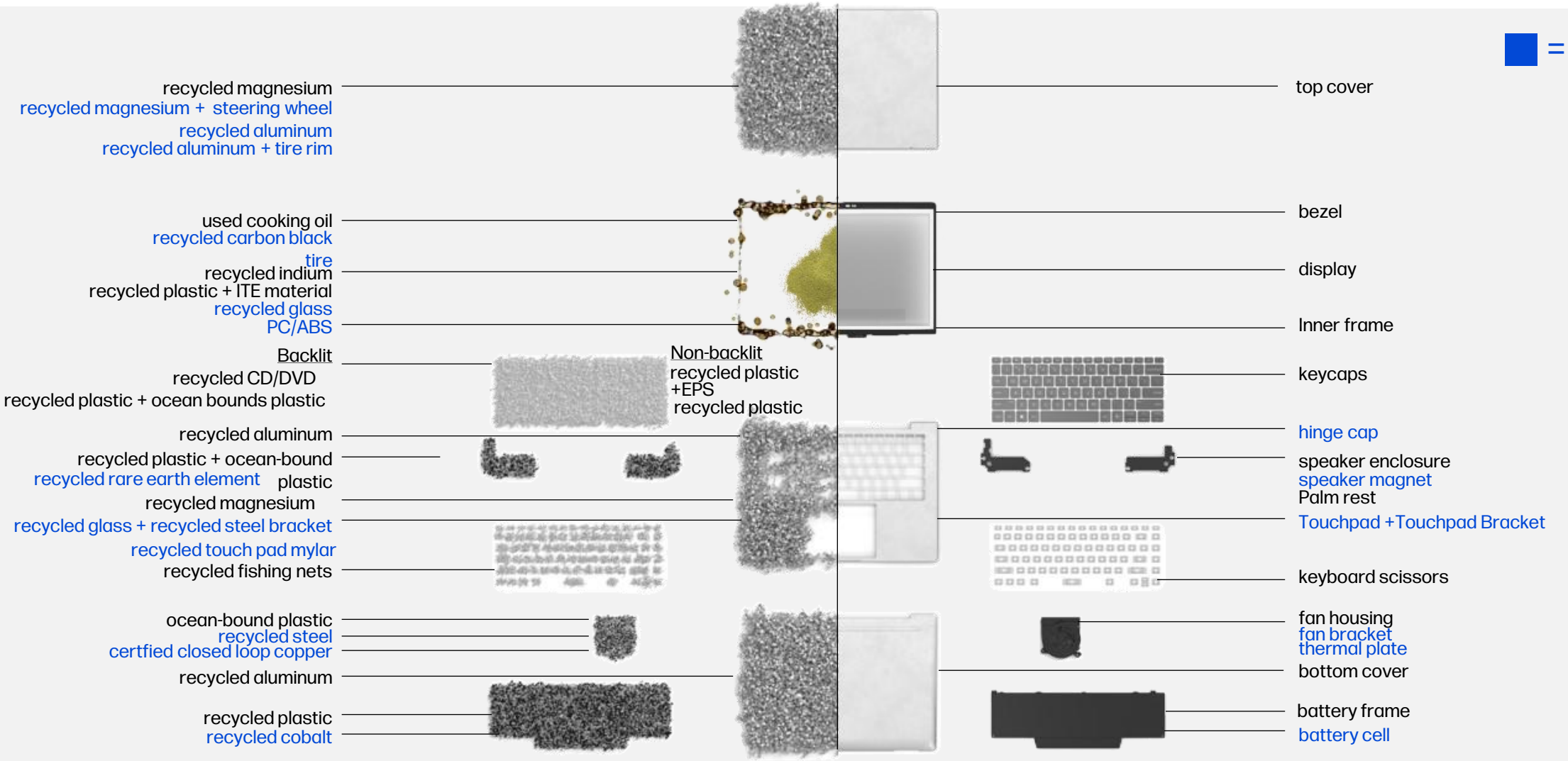
Sustainable



HP Confidential. For HP and Partner use with Customers under HP CDA only.

Recycled & innovative materials added since 2023

9 new materials being introduced with G2 products



HP Confidential. For use by HP or Partner with Customers under HP CDA only.

PC parts crafted from ocean debris



HP continues to innovate sustainably by designing products with reduced environmental impact by **incorporating more recycled and renewable content**

Ocean-bound plastics

In keycaps & keyboard membrane

In fan housing & speaker boxes

Fishing nets

In keyboard scissors

EPS Foam

In non-backlit keycaps

HP Confidential. For use by HP or Partner with Customers under HP CDA only.

Parting Ways with Plastic

Bamboo Bag



Paper bag & wrap
for AC Adapters



Paper tape seal



Molded Paper
Pulp Cushions



Protect. Impress. Return to earth.

G2 offers plastic-free packaging available with most standard packaging configurations.

Shifting away from single use plastics

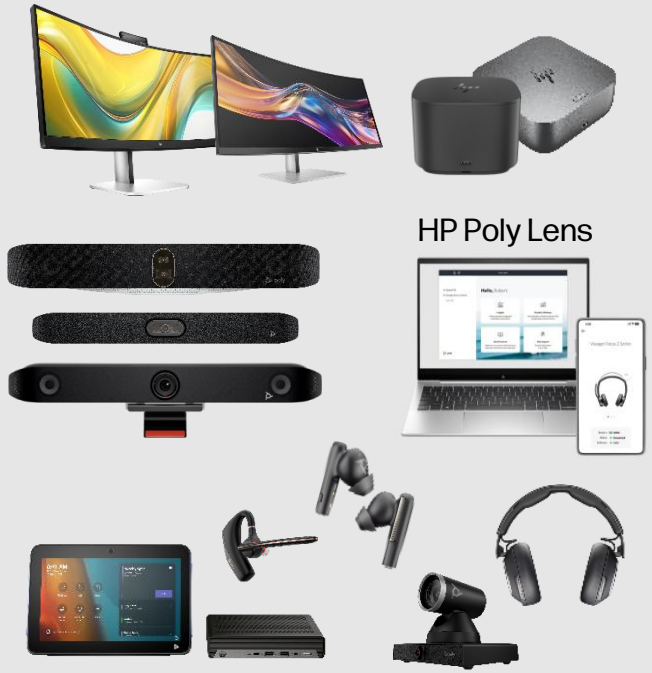
Why 

HP offers AI solutions across portfolio

AI PCs, desktops and workstations



Displays, docks, Meeting Rooms & Peripherals



Printing Solutions



IT & Security solutions to monitor and secure your fleet

Anyware

HP WOLF SECURITY

IQ

Workforce Experience

Largets Ecosystem And White Space



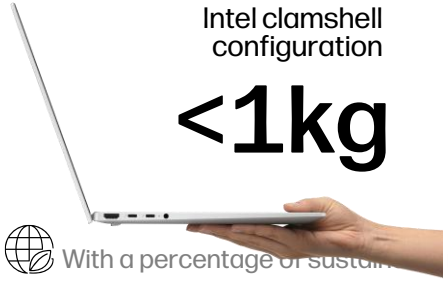


HP 65W or 100W
Wall Mount USB Type-C®
GaN AC power adapter

65W adapter + USB-C™ cable
180g



Intel clamshell configuration
<1kg



With a percentage of sustai[illegible] material

COLLABORATION	MICE	KEYBOARD/COMBO	PORT EXPANSION	CASE/BAG
Voyager Focus 2 UC 	HP 925 Ergonomic Vertical Mouse 	HP 965 Ergonomic Wireless Keyboard 	New HP Thunderbolt 4 100W G6 Dock 	HP Travel Plus 15 Liter 14 Laptop Bag 
Savi 7320 				
Voyager Free 60+ UC 				
Sync 20+ 	HP 705 Rechargeable Wireless Mouse 	HP 975 Dual-Mode Wireless Keyboard 	HP Universal USB-C Multiport Hub 	HP Travel 25/18 Liter 15.6 Laptop Backpack 
			HP USB-C Travel Hub G3 	
HP 625 FHD Webcam 	HP 685 Comfort Dual-Mode Mouse 	HP 655 Wireless Keyboard and Mouse Combo 	HP USB-C to DisplayPort Adapter G2 	New HP Everyday 14 Odyssey Gray Laptop Bag 
			HP USB-C to RJ45 Adapter G2 	

HP Confidential. For use by HP or Partner with Customers under HP CDA only.

Best Kept Secret

Ecosystem

Operator Display Sizes

15.6", Black & White



19.5" Black



23.8" Black & White



Hubs



Advanced Hub



VESA Hub



Column Hub



Hub-less

port Replicator

Customer Facing Display



10" T & NT CFD



6.9" T & NT CFD



2x20" CFD

Orientation

Landscape and Portrait
Clean Counter or with Stability Plate





Integrated Peripherals



Integrated Peripherals: BCS, PFR, MSR, NFC, Camera

Stand and Mounts

Full Tilt/flip stand, Tilt stand, or VESA Mount



Advanced Stand



Pro Stand



VESA Mount

Adjustable Stand





Flexible Pole



Countertop Kiosk

Cash wrap





Pedestal Kiosk

HP Confidential. For use by HP or Partner with Customers under HP CDA only. The information contained herein is subject to change without notice.

Printing Opportunities or ?



Rest in piece



The opportunity

What if the print fleet reduced risk, cost, and IT complexity?

BEFORE (today in schools)

- Fragmented printer fleet
- Reactive maintenance
- Hidden costs (supplies, downtime, IT tickets)
- Unsecured endpoints
- Over-printing, unmanaged usage
- Inefficient, aging devices

AFTER (with HP LaserJet)

- Fleet visibility across schools
- Predictive, proactive management
- Predictable cost model
- Built-in, always-on security
- Controlled, policy-based printing
- Energy-efficient fleet

Security

The world's most secure printing

25

HP WOLF ENTERPRISE SECURITY

HP Sure Start

Protects your printer by validating BIOS integrity at boot with self-healing, if compromised.

Quantum Resistance

Safeguards firmware integrity and defends printers against future quantum-enabled attacks.

Memory Shield™ [28]

Common Criteria Certified protection that detects and blocks intrusions, then automatically reboots to secure state.

AI-enabled Connection Inspector[29]

Detects and blocks malware from making unauthorized outbound connections.

HP Security Manager[27]

Strengthens print security by automatically assessing and remediating devices, enforcing consistent policies, and streamlining compliance.

HP WOLF PRO SECURITY

Out-of-the-Box Security

Preconfigured, embedded, ready from day one

Secure Boot Validation

Boot code verified before powering on

Quantum Resistance

Safeguards firmware integrity and defends printers against future quantum-enabled attacks.

Write-Protected Memory

Prevents intruders from introducing malicious code while the printer is running

HP Laser Printers

Every need covered



THE WORKHORSE

HP LaserJet Pro MFP 4100 Series

Ideal for classrooms, libraries, front offices

Up to 42 ppm black & white



THE POWERHOUSE

HP LaserJet Enterprise MFP 6600 & 6800 Series

Ideal for admin offices, IT departments, and district operations

Up to 65 ppm black & white



THE ADMINISTRATIVE HUB

HP Color LaserJet Enterprise MFP 8801

Ideal for central admin offices and campus copy rooms

Up to 60 ppm color

HP Color LaserJet Enterprise MFP 8801

Powerful performance for admin offices & copy rooms

Up to 60 ppm A3 Color Printing

HP's fastest A3 color LaserJet handles the heaviest workloads

300 ipm Duplex Scanning

Ultra-fast HP Flow technology with high-accuracy OCR

HP Workpath Apps*

Cloud-connected apps to integrate paper and digital workflows

*Available through Managed Partners.

10.1"Touchscreen Control Panel

Intuitive tablet-like interface anyone can use

HP Open Extensibility Platform

Easily deploy and integrate hundreds of HP and third-party solutions

HP Wolf Pro Security[26]

Industry-leading security that protects against quantum computer attacks



HP Print AI

Work smarter with intelligent new tools

HP AI transforms how you scan, print, and manage your devices



Enterprise & Managed Office

Transform scans into editable documents

HP Editable OCR



Enterprise & Managed Office

Keep sensitive data private

HP Guided Redaction (new)

HP FutureSmart
Secure, data never leaves the device



Managed Office

Turn paperwork into ready-to-use data

HP Scan AI Enhanced



Managed Office

Bring Copilot Gen AI to HP MFPs

HP for MS Copilot (new)

HP Workpath
Secure integration with cloud solutions



Managed Print Provider

Solve problems before they start

HP Smart Device Services

HP SDS
For MPS providers

HP Confidential. For HP and Partner internal training purposes only

Only if you want to make $$$
The Scanner Opportunity

01 Acceleration of digitization

02 HP is #1 in Flatbed with 42% Market Share

03 Largest HP Scanner Portfolio = 15



Scanner Portfolio FY26

● New Product

Department



100ppm/200ipm
HP Digital Sender Flow 8500 fn2
10,000 Daily
Networked-Ethernet



A3

120ppm/240ipm
HP ScanJet Enterprise Flow N9120 fn2
20,000 Daily
Networked-Ethernet



A3

80 ppm / 160 ipm
HP Scanjet Enterprise Flow N9000 S
130,000 Daily



A3

80 ppm / 160 ipm
HP Scanjet Enterprise Flow N9000 SN1
30,000 Daily
Networked-Ethernet

Work Group



40ppm/80ipm
HP ScanJet Pro N4000 snw1
4,000 Daily
Networked-Ethernet



40ppm/80ipm
ScanJet Pro N4600 fnw1
6,000 Daily
Networked-Ethernet



65ppm/130ipm
HP ScanJet Enterprise Flow 5000 s5
7,500 Daily



75ppm/150ipm
HP ScanJet Enterprise Flow 7000 s3
7,500 Daily



50ppm/100ipm
ScanJet Enterprise Flow N6600 fnw1
8,000 Daily
Networked-Ethernet



75ppm/150ipm
HP ScanJet Enterprise Flow N7000 snw1 7,500 Daily
Networked-Ethernet

SWT



25ppm/50ipm
ScanJet Pro 2600 f1
1,500 Daily



30ppm/60ipm
ScanJet Pro 3600 f1
3,000 Daily



35ppm/70ipm
HP ScanJet Pro 2000 s2
3,500 Daily



40ppm/80ipm
HP ScanJet Pro 3000 s4
4,000 Daily



40 ppm / 80 ipm
HP Scanjet Pro N4200 s1
4,500 Daily
Passport / ID card


poly

HP + Poly education solutions for a blended learning+ virtual HyFlex setting

All-in-one Video Bars

Poly Studio X-series



All-in-one video solution - no PC or Mac required.

USB Video Bars

Poly Studio V-series



Premium, powerful solutions for PC room kits or BYOD use cases.

Windows-Based Modular

Microsoft and Zoom kits



Windows-based kits for rooms of all sizes running Microsoft Teams or Zoom*.

Android-Based Modular

Poly Studio G62



Modular solutions with peripherals for customized collaboration spaces.

Accessories

Cameras



Microphones



Touch Controller



Solutions for any room size, OS, solution type, and video platform -- all built, sold, and supported by HP.

**Zoom Rooms license is required and sold separately. Microsoft teams license required and sold separately.*

HP Confidential. For use by HP or Partner with Customers under HP CDA only

HP Poly Headset Portfolio









HP Poly Voyager	HP Poly Blackwire	HP Poly Savi	HP Poly EncorePro
Wireless Bluetooth® Headsets	**Wired USB Headsets**	**Wireless DECT Headsets**	**Wired Contact Center Headsets**
zoom Certified; Certified for Microsoft Teams; works with Google Meet	zoom Certified; Certified for Microsoft Teams; works with Google Meet; works with chromebook	zoom Certified; Certified for Microsoft Teams; works with Google Meet; works with chromebook	Certified for Microsoft Teams; works with chromebook
General/Knowledge Workers		General/Knowledge Workers| Specialist	Specialist/Verticals Market

HP Confidential. For use by HP or Partner with Customers under HP CDA only

Certification varies by model

Poly + HP embracing HyFlex

Elevating teaching and learning through seamless collaboration

Untethered
Lecturer tracking ensures freedom of movement of the lecturer

Noise-canceling
Noise block and Acoustic Fence technology reduce noise interference

Easy button
Three-in-one peripherals, easy connection, plug and play



Poly Studio USB



HP Confidential. For HP and Partner internal training purposes only.

HP Support Services



Keep learning on track with **device support services** that provide options for consolidated depot repair,[59] expert help, and accidental damage coverage options to help manage costs.[58]

- Dependable and scalable multi-box repair
- Expertise to optimize device performance.
- Predictable, budget-friendly coverage.

HP Confidential. For use by HP or Partner with Customers under HP CDA only

HP Support Services

With **Accidental Damage Protection** included



Accidental Damage Protection

HP Offsite Support[1]

- Offsite 30-day multi-box[2] pickup, repair, and return
- Helpdesk 9 x 5
- No pre-repair live troubleshooting required for repair service
- Standard battery warranty with customer self-repair option
- Pooled or unlimited Accidental Damage Protection

Optional Add-on Services

- Workforce Experience Platform Pro, Standard or Elite license

OR

HP Onsite Support[1]

- Onsite repair[2]
- Advanced expert helpdesk access
- Priority access to replacement parts
- Predictive detection and alerts with WXP Starter
- Pooled or standard Accidental Damage Protection

Optional Add-on Services

- Workforce Experience Platform Pro, Standard or Elite license
- Defective Media Retention
- Out-of-Band Remediation

HP Confidential. For use by HP or Partner with Customers under HP CDA only

HP Tagging Service

Let HP do the work – making tracking & securing PCs simpler and more affordable

Choose from a rich selection of label sizes, content types, and placement options to suit all needs

Simple asset management

- HP PC BIOS Asset Tagging Service[27]
- HP Standard Asset Tagging Service[28]
- HP Customer-Supplied Asset Tagging Service[29]
- HP Custom Security Tagging Service
- HP Custom Logo Printing Service[30]
- HP Predefined Asset Tagging Service
- HP Security Tagging Service[31]
- HP Custom Asset Tagging Service[32]

Reduce TCO

- Make tracking and securing PCs affordable.
- Labels are printed consistently and affixed per manufacturer standards and your requirements.
- Available globally for most HP commercial products ensures consistency.
- Choose from a rich selection of label sizes, content and placement to suit your needs.

Customer Experience



Customer planning for new PC rollout



Configuration requirements logged into online tool



Factories build and configure new PCs



Onsite or offsite care



PCs shipped to customer



New PCs ready out of the box

HP Confidential. For HP and Partner internal training purposes only.

Wolf Security

Cybersecurity threats facing education have never been greater

Work without worry

with HP Wolf Pro Security



Protecting from phishing and ransomware attacks without disrupting their workflow.

Threat Containment

Credential Protection

Next-Gen Antivirus

HP Confidential. For HP and Partner internal training purposes only.

Wolf Security

Contain malicious attacks

Prevent PCs and your network from harm by opening links and files in isolated containers, so students and staff can click with confidence

Modify to fit your needs

Ability to run concurrently with your existing antivirus

OR

Leverage the power of AI-based Next-Gen Antivirus

Deploy and manage with ease

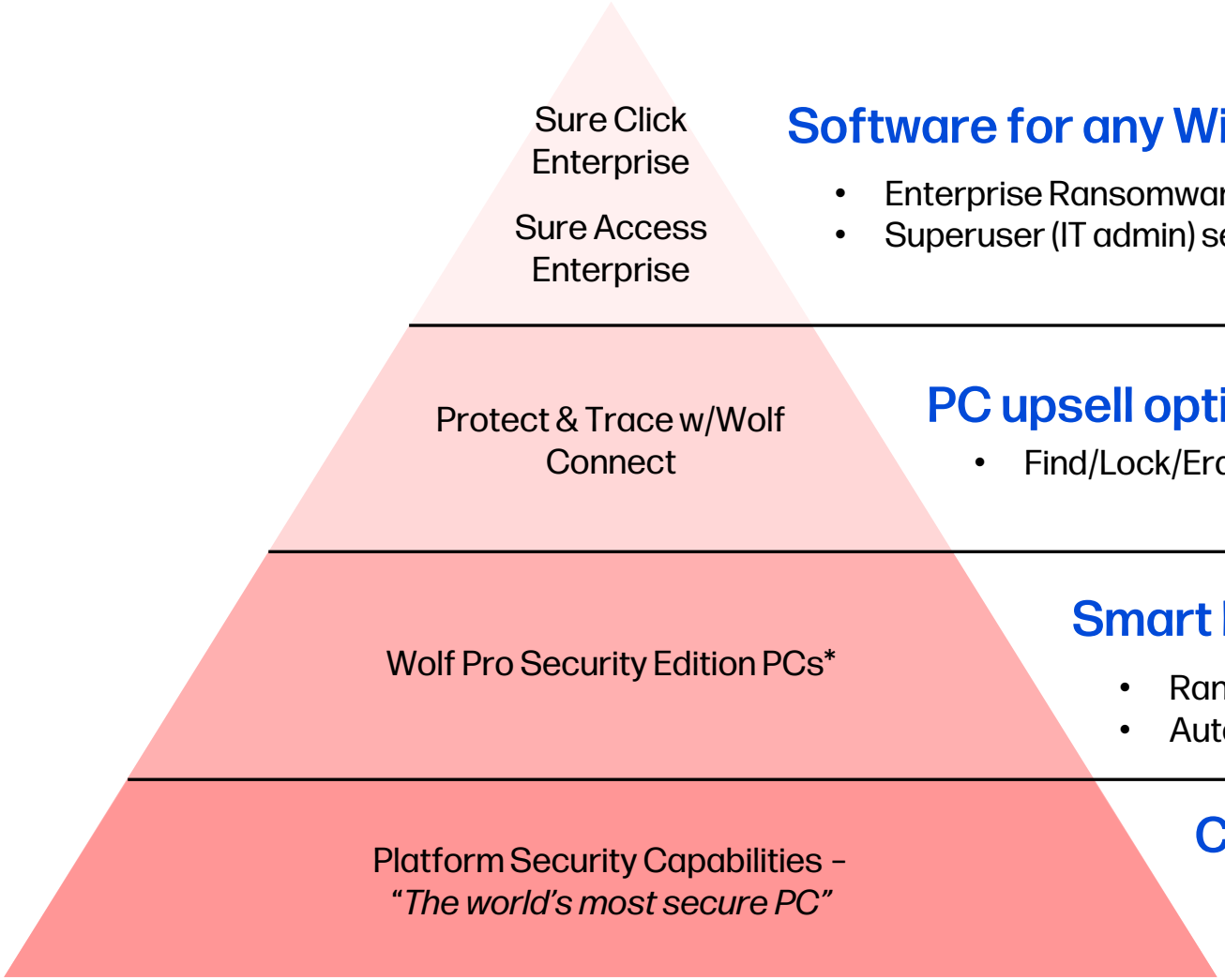
- **Ready out-of-the-box** on select HP PCs
- **Simple**, self-setup for downloadable software
- **Pre-set**, straightforward security policies
- **Cloud-based** management and reporting

Over 60 billion

web clicks, downloads and attachments protected **without a reported compromise***

HP Wolf Security Portfolio

Wolf Security



Software for any Windows PC

- Enterprise Ransomware/Phishing
- Superuser (IT admin) security

PC upsell options

- Find/Lock/Erase PC, even if off

Smart Buy: PC bundled with Wolf Pro Security

- Ransomware/Phishing
- Automatic install

Commercial PC embedded security

- Hardware/BIOS protection
- No additional cost**

*Can be sold as stand-alone software for any Windows PC
** For most configurations

The Three Points of HP Differentiation

Wolf Security

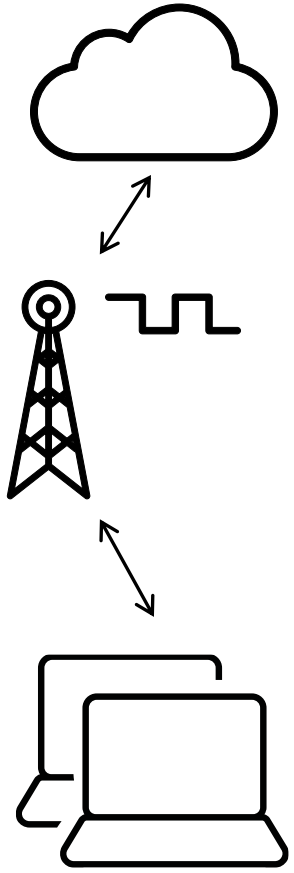
Full-stack Security

- Users and Data
- Cellular Connectivity
- Operating System
- Firmware/BIOS
- Hardware
- Factory Services

>150M
Sure Start devices

Zero
firmware rootkits

Cellular Connectivity



"Always On"

GLOBAL COVERAGE*

4/5G OR LTE-M NARROWBAND

WORKS EVEN IF PC IS OFFLINE OR POWERED DOWN

Hardware-enforced Isolation

>40B
Documents and Web pages Protected

Zero
firmware rootkits



Wolf Security

with Tamper Lock

Ensure PCs are physically secure while in transit or left unattended. Tampering is detected and logged securely in the PC.

Passwordless BIOS Management

with Sure Admin

Control access to your organization's PCs BIOS settings with HP's easy to use security feature that uses QR codes and a phone app instead of passwords.

HP Workforce Experience Platform (WXP)

A digital ecosystem that brings together our software & services, infused with AI-powered device health analytics & employee sentiment insights.


AMPLIFY™
HP PARTNER PROGRAM

Amplify Commercial Membership

HP Amplify has defined three pillars of engagement to measure and reward partners for their commitment and ability to succeed in Performance, Collaboration, and Capabilities. Amplify membership is based on eligibility criteria categorized under each pillar of engagement.

Three Pillars of Engagement

PERFORMANCE



HP Amplify rewards partners for a variety of performance indicators tied to portfolio sell-through revenue metrics.

COLLABORATION



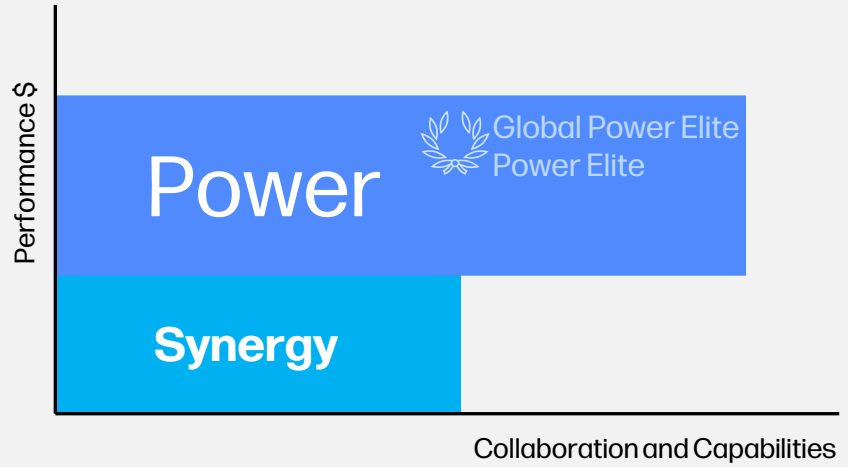
Through close collaboration, HP provides a more consistent customer experience. Together, we leverage data to produce valuable new insights and enhance the customer journey.

CAPABILITIES

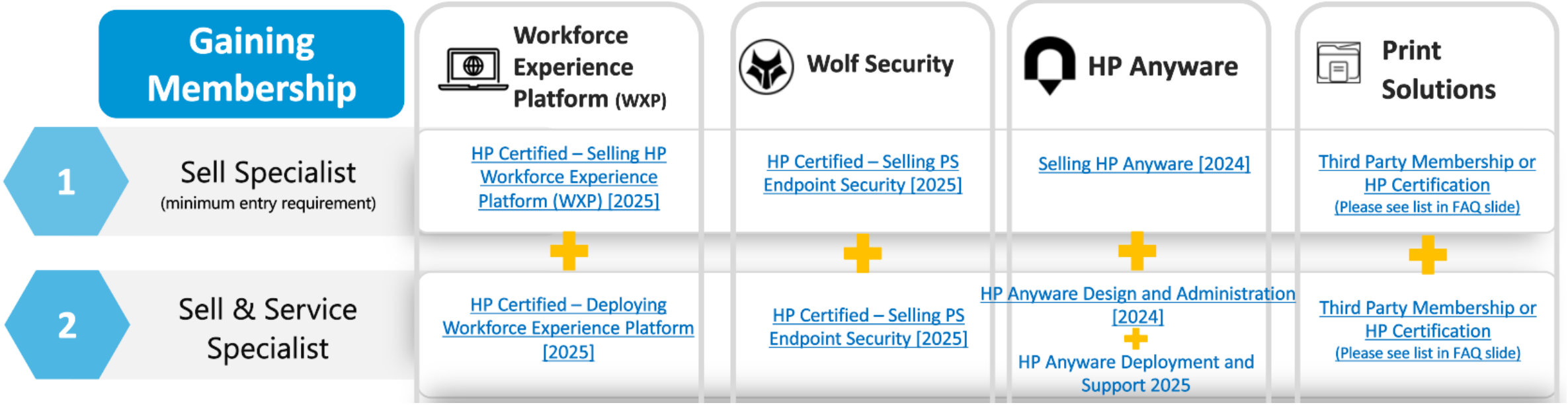


Partners who invest in improving their capabilities can become more competitive, more relevant, and ultimately, more profitable.

Amplify Membership Tracks



Specialization



Partners | HP Workforce Experience Platform (WXP)

How do you know it's Counterfeiting

$ is too good to be true

Check the HP Security Label



Current security label:

Tilt the box: Ink droplet or toner bucket icons transform into shield icons and the word “ORIGINAL” and a small “hp” logo appear and disappear.



Select previous security labels:

Can be checked as before :
Tilt front to back/left to right to see the ‘HP’ and ‘√’ symbols move in opposite/same directions.

Ensure That the Right Labels Are Present





- HP toner cartridges – square label with “TNR” on the bottom right
- HP ink cartridges – rectangular label with “INK” on the bottom right
- All HP toners come with a security label, as do select HP inks in Europe, Middle East, and Africa.

Examine the Packaging



Original HP cartridges are delivered:

- in consistent and premium-quality packaging
- brand-new, without signs of previous use such as scratches or traces of toner/ink leakage
- without any signs of opening and re-sealing

Note That Some Supplies Have Different Boxes



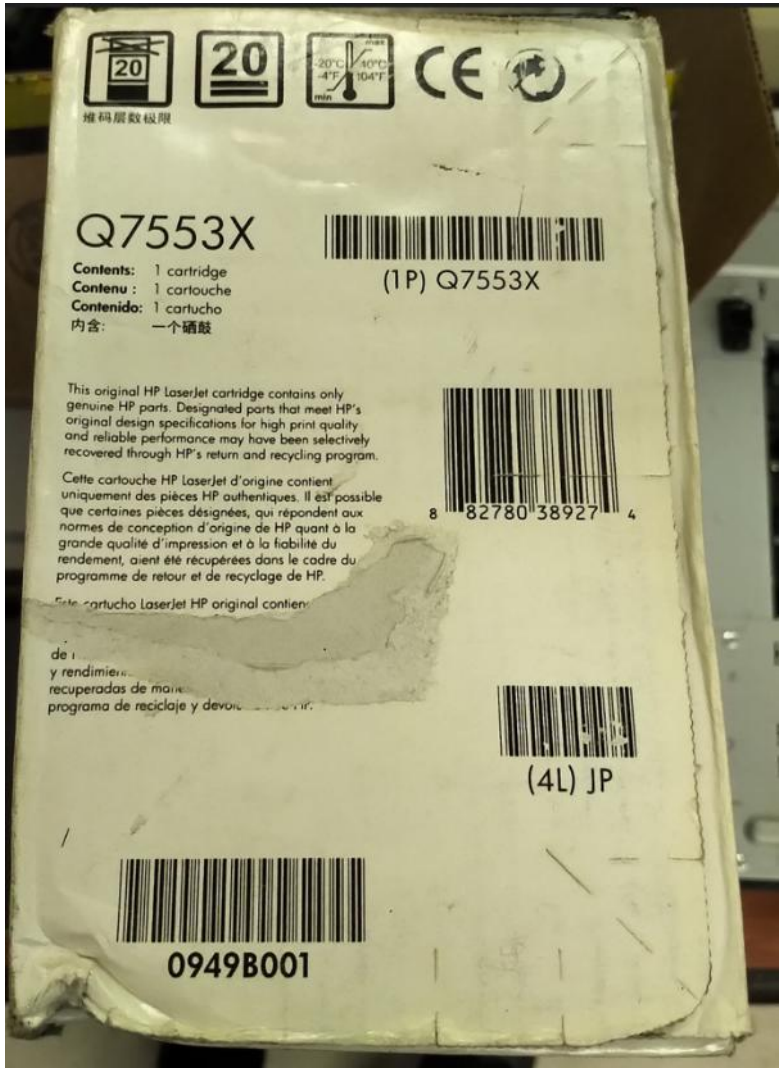
Please note that HP offers so-called contractual cartridges (C-SKUs, H-SKUs, or MC-SKUs) that are particularly for specific deals or part of HP Managed Print Services (MPS) and come in deviating packaging.

Local sellers Real Examples #1





Local sellers Real Examples #2







Toner:
Look at the Codes



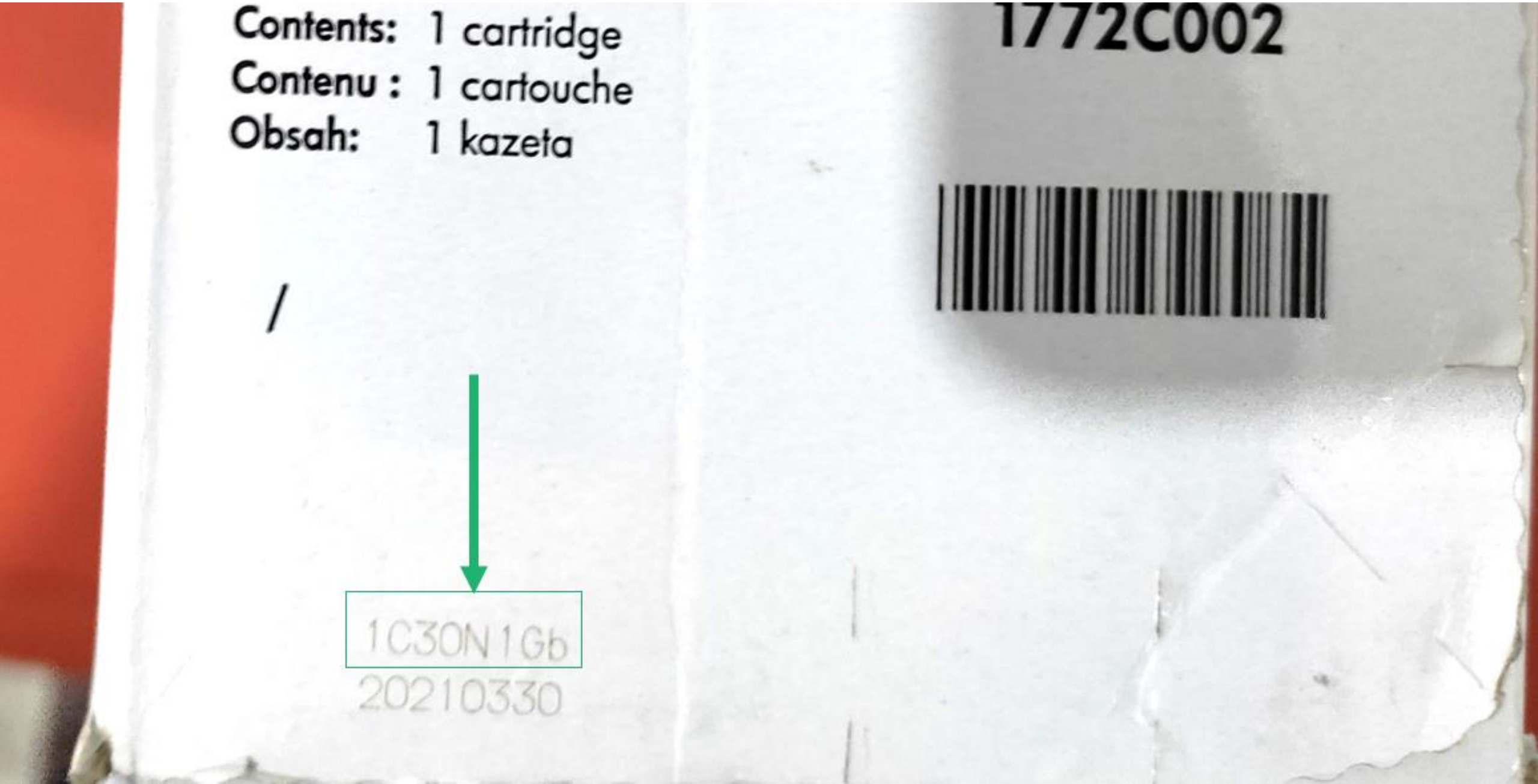
All original HP toner cartridges have a code on both the box and the cartridge itself, of which at least the first five characters match.

Ink:
Look at the Dates



HP ink cartridges feature the same ‘End of Warranty’ date on the box as on the cartridge itself (+/- 1 month).

Production Code – First 5 Characters



Production Code – First 5 Characters



4 Essential Tips for Safely Buying Original HP Supplies

HP Recommends Carefully Selecting Your Suppliers



Avoid “too-good-to-be-true” offers

Beware of suspiciously low prices and products sold as grey market or parallel imported goods coming from outside of your region.



Buy from trusted vendors only

Only buy from HP Authorized Partners; you can also ask for references, including an HP Partner certificate.

HP Amplify Membership Certificate

Effective November 1, 2024 to October 31, 2025.

- Certificate timeframe duration must be stated

Company Legal Name:
Company DBA Name

- Company Legal followed by a code with a structure of X-XXXXX-XXXX.
- Company Comercial Name

is a member of the HP Amplify Partner Program with the following designation(s):

HP Amplify Power Partner
PS Lifecycle Services Specialist

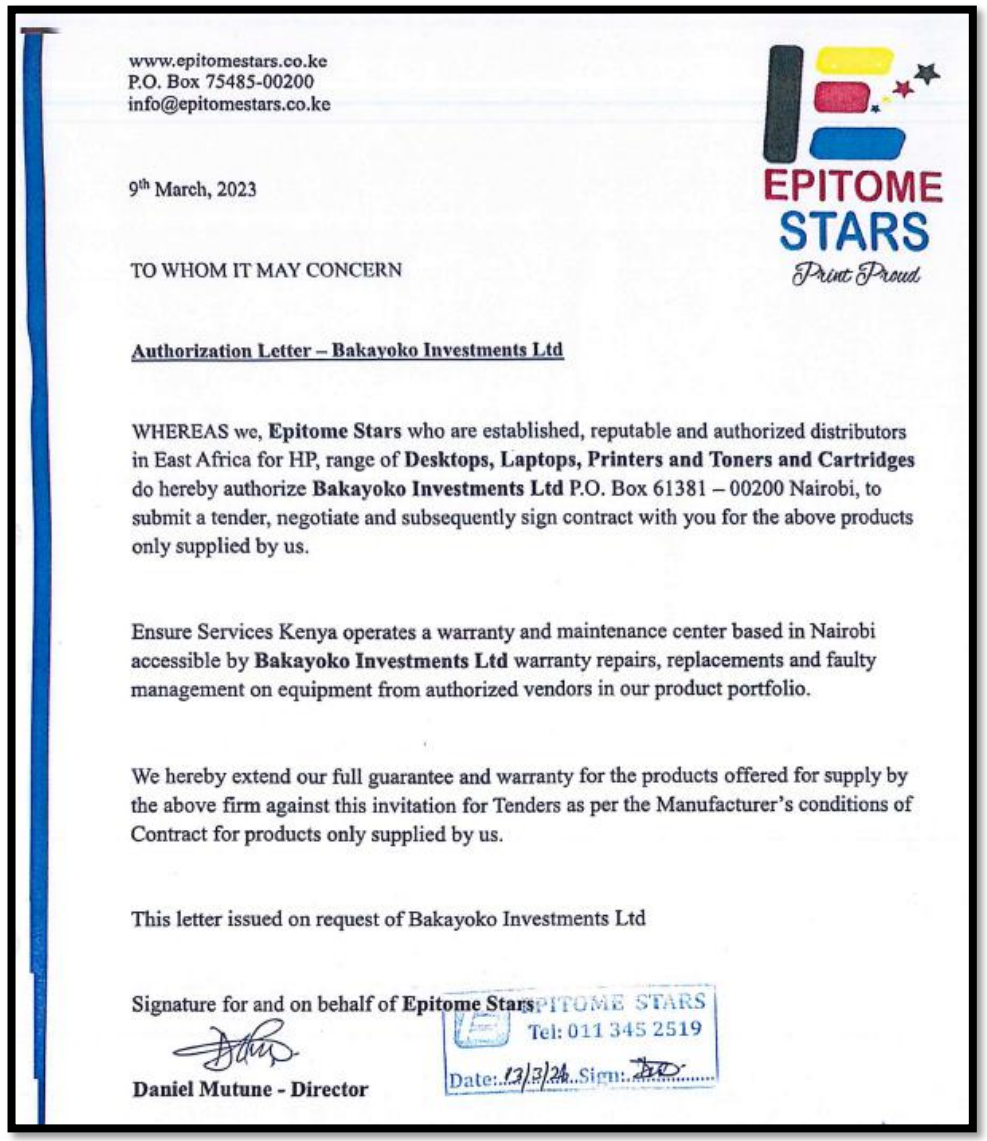
- Must state HP Amplify Sinergy, Power or Power Services

Kobi Elbaz
SVP & General Manager, Global Channel, Sales Innovation & Operations

Helena Herrero
Managing Director
Southern Europe, Middle East & Africa

AMPLIFY™
HP PARTNER PROGRAM

Fake Certificates



www.epitomestars.co.ke
P.O. Box 75485-00200
info@epitomestars.co.ke

EPITOME STARS
Print Proud

9th March, 2023

TO WHOM IT MAY CONCERN

Authorization Letter – Bakayoko Investments Ltd

WHEREAS we, **Epitome Stars** who are established, reputable and authorized distributors in East Africa for HP, range of **Desktops, Laptops, Printers and Toners and Cartridges** do hereby authorize **Bakayoko Investments Ltd** P.O. Box 61381 – 00200 Nairobi, to submit a tender, negotiate and subsequently sign contract with you for the above products only supplied by us.

Ensure Services Kenya operates a warranty and maintenance center based in Nairobi accessible by **Bakayoko Investments Ltd** warranty repairs, replacements and faulty management on equipment from authorized vendors in our product portfolio.

We hereby extend our full guarantee and warranty for the products offered for supply by the above firm against this invitation for Tenders as per the Manufacturer's conditions of Contract for products only supplied by us.

This letter issued on request of Bakayoko Investments Ltd

Signature for and on behalf of **Epitome Stars**

EPITOME STARS
Tel: 011 345 2519
Date: 12/3/26 Sign:

Daniel Mutune - Director



Authorized Distributor Certificate

This is to acknowledge

DICALI INVESTMENTS

has been officially recognized as an Authorized Distributor under the HP toner.

Authorised Seller

All distribution terms, including territorial rights and compliance requirements, are outlined in our official agreement.

Issue Date: 26/02/2026

Signature:

Certificate ID: 2026/1362

Fake Certificates



VOMET COMPUTER SERVICES

VOMET COMPUTER SERVICES

MANUFACTURER / DISTRIBUTOR AUTHORISATION LETTER

Date:27/12/2025

TO WHOM IT MAY CONCERN

RE: MANUFACTURER AUTHORIZATION – HP TONERS & COMPUTER ACCESSORIES

We, Vomet Computer Services, an authorized HP channel partner, hereby confirm that we are authorized distributors of HP Inc. products within the Republic of Kenya.

We hereby authorize Kemarian General Engineering Ltd, P.O. Box 004-80100, Kenya, PIN: P052021576T, to distribute, quote, tender, and supply genuine HP products through Vomet Computer Services.

This authorization specifically covers:
- HP Original Toners & Consumables
- HP Computer Accessories and Related ICT Products

Kemarian General Engineering Ltd is authorized to participate in government and private sector procurement processes, including tenders for institutions such as the Kenya Revenue Authority (KRA), using this authorization as confirmation of product authenticity and supply chain legitimacy.

All products supplied under this authorization shall be sourced through Vomet Computer Services and shall comply with HP quality and warranty standards.

This authorization is valid for a period of ONE (1) YEAR from the date of issue unless revoked earlier in writing.

Issued upon request for official tender, statutory, and compliance purposes only.

For and on behalf of VOMET COMPUTER SERVICES

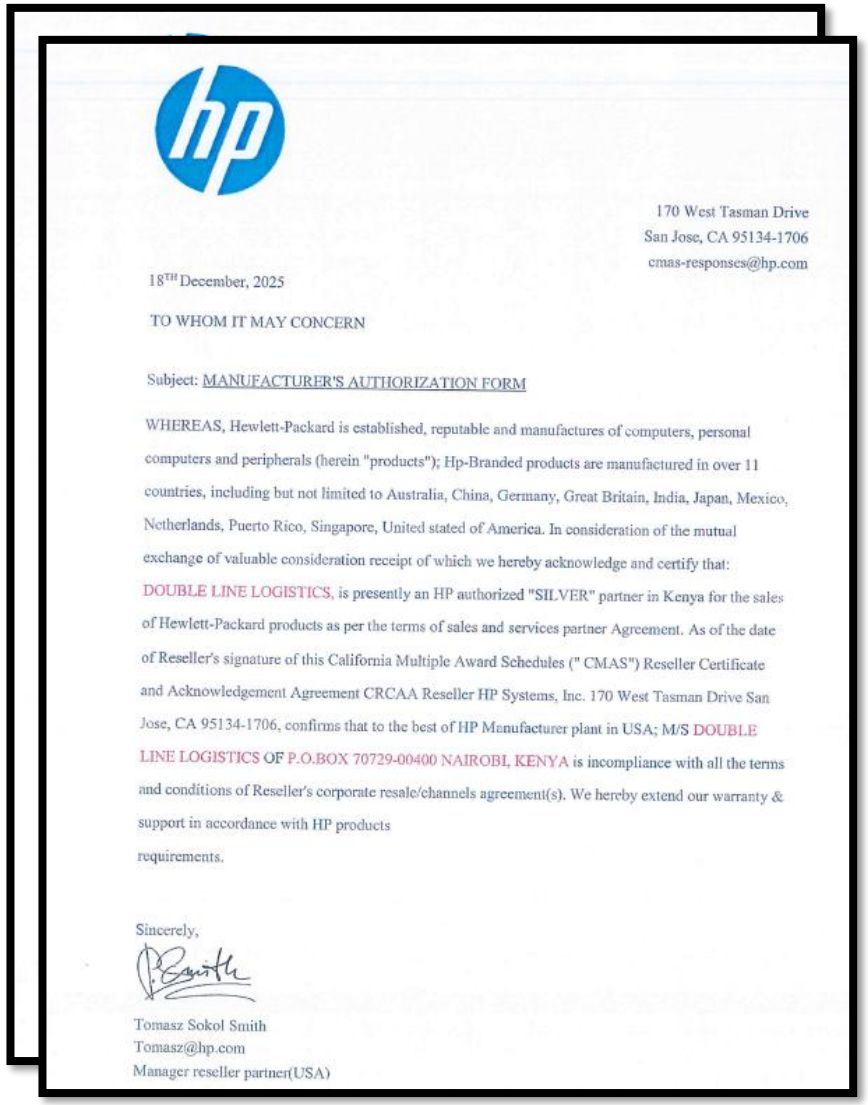
Authorized Signatory: MCDONALD'S KIBUNJA

Title: DIRECTOR

Signature:

VOMET COMPUTER SERVICE

Official Stamp: Vomet Computer Services (HP Channel Partner)



170 West Tasman Drive
San Jose, CA 95134-1706
cmas-responses@hp.com

18TH December, 2025

TO WHOM IT MAY CONCERN

Subject: MANUFACTURER'S AUTHORIZATION FORM

WHEREAS, Hewlett-Packard is established, reputable and manufactures of computers, personal computers and peripherals (herein "products"); Hp-Branded products are manufactured in over 11 countries, including but not limited to Australia, China, Germany, Great Britain, India, Japan, Mexico, Netherlands, Puerto Rico, Singapore, United stated of America. In consideration of the mutual exchange of valuable consideration receipt of which we hereby acknowledge and certify that:

DOUBLE LINE LOGISTICS, is presently an HP authorized "SILVER" partner in Kenya for the sales of Hewlett-Packard products as per the terms of sales and services partner Agreement. As of the date of Reseller's signature of this California Multiple Award Schedules (" CMAS") Reseller Certificate and Acknowledgement Agreement CRCAA Reseller HP Systems, Inc. 170 West Tasman Drive San Jose, CA 95134-1706, confirms that to the best of HP Manufacturer plant in USA; M/S DOUBLE LINE LOGISTICS OF P.O.BOX 70729-00400 NAIROBI, KENYA is incompliance with all the terms and conditions of Reseller's corporate resale/channels agreement(s). We hereby extend our warranty & support in accordance with HP products requirements.

Sincerely,

Tomasz Sokol Smith
Tomasz@hp.com
Manager reseller partner(USA)